

2016 Board of Directors

Executive Committee

Chair - **Moriet Miketa**
Heritage Moultray Real Estate

Vice Chair - **Jeff Louman**
Retired, HLA Engineering

Secretary - **Beth Klingele**
Tri-Ply Construction

Treasurer - **David Cobia**
CliftonLarsonAllen

At Large

Dan Marples
Horizon Distribution, Inc.

Toby Freeman
Pacific Power

Jay Hester
Port of Sunnyside

Debbie Byrd
Triumph Actuation Systems

Kevin Bouchey
Yakima County Commissioner

Board of Directors

Mike Battle
HLA Engineering

Patrick Baldoz
South Central Workforce Council

Norm Childress
City of Grandview

Adam Dolsen
Dolsen Company

Brad Hansen
Baker Boyer

Randy Fenich
Moss Adams, LLP

John Gallagher
Sunnyside Community Hospital

Mike Gilmore
Yakima Federal Savings & Loan

Sean Hawkins
City of Yakima

Lance Hoyt
City of Toppenish

Mario Martinez
City of Mabton

Jordan Matson
Matson Fruit Company

David Murray
Wheatland Bank

Bryan Myre
Lyon, Weigand & Gustafson, P.S.

Diane Patterson
Virginia Mason Memorial

Doug Rich
Prestige Realty

Andrew Sundquist
Sundquist Fruit

Ex-Officio

John Cooper
Yakima Valley Tourism

Avina Gutierrez
Yakima City Council

Linda Johnson
Small Business Development Center

Dr. Linda Kaminski
Yakima Valley College

Maria DJ Rodriguez
Rural Community Development Res.



2016 Annual Report



Moriet Miketa

Serving as the Board Chair for the Yakima County Development Association this past year, was not only rewarding, it was truly a pleasure. I have always been a strong, enthusiastic advocate for living and working in our beautiful Valley, but

now, I was right in the middle of it. And I liked what I saw - A lot.

Some key words come to my mind as I look back on this year; Innovation, Commitment, Relationship. These are the three guiding principles that I saw at work, leading to many of the successes our organization achieved this year.

The Yakima County Development Association makes it happen.

New energy has been directed toward positioning us at the forefront of helping existing local businesses grow and prosper. Sometimes it's a simple, but innovative look at a situation that solves a problem, and sometimes it requires more heavy lifting by bringing together developers, city & county officials and engineers. We use whatever resources we can to "retain, expand and recruit new business and industry to Yakima County."

We helped Neucor get started in White Swan. We helped ProWest Mechanical get into a larger facility to handle their growth. We assisted both

the city of Yakima and the Port of Sunnyside to secure economic development grants.

Much of our success rests on the strong, willing shoulders of our Board of Directors. There is a depth of resource, experience and I say, "spirit," that is committed to getting things done. I honestly believe that Yakima Valley is uniquely blessed in this regard. We are connected to our neighbors. With just a few calls we can rally the necessary troops to put together a compelling story critical to expanding an existing business, or attracting a new one.

My personal highlight this past year has been supporting our Executive Director, Jonathan; watching him in action, engaging with our community. Jonathan has immense talent and a gentle approach to difficult tasks or decisions. In particular, I admire his inclusionary way with all those around. He has created a TEAM at the Yakima County Development Association; one in which each member is aware of their critical function in executing our goals.

We are the engine that helps lead economic growth in our Valley. We open the door to opportunity, and create a pathway for all businesses to CHOOSE YAKIMA VALLEY.

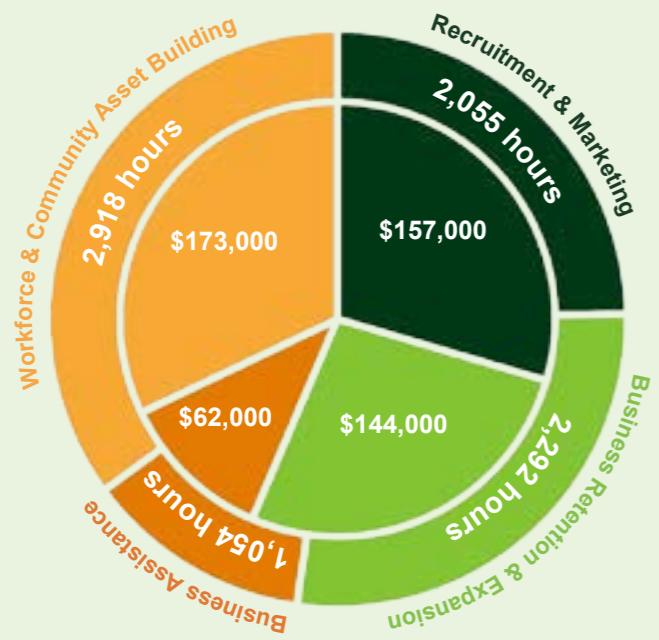


CHOOSE Yakima VALLEY

YAKIMA COUNTY DEVELOPMENT ASSOCIATION

“The Yakima County Development Association makes it happen.”
-Moriet Miketa

2016 Resource Allocation



Funding sources
 Private Business: \$222,000
 Local Government: \$142,000
 State & Federal Funds: \$172,000



2 companies recruited
285 jobs created
\$12,000,000 annual payroll



17 companies assisted with expansions
623 jobs created
\$30,000,000 annual payroll



62 business startups assisted
306 jobs created and **38** jobs retained
\$11,000,000 annual payroll



45 Roundtables hosted, **900+** attendees
15 Training classes, **390+** participants
77 community outreach engagements



170 companies contacted, **124** assisted
1,214 total jobs created
\$53,000,000 annual payroll

Economic Impact: The Last 5 Years

Supporting Investments in Economic Development (SIED) Program

- In 2016 SIED funded **\$2,224,000** in public infrastructure improvements directly supporting over **\$6.4 million** in private capital investment creating a projected **68 Jobs**.
- Since 1999 SIED has funded over **\$40 million** in local infrastructure (road, sewer, water). The companies and industries supported by SIED invested over **\$300 million** in private capital investment and created over **2,000 jobs**.



Darigold completed a **\$97 million** expansion at its Sunnyside plant, adding a 35,000 square foot building for non-fat dry milk processing. This increased the plants production capacity by 70% and added **35 jobs**.



7 industry trade shows generated over **140** targeted leads

9 site visits from companies that short-listed Yakima County

Responded to **25** Requests For Information (RFI's)

5,579 searches conducted via GIS website plug-in



Groundbreaking of the new Union Gap Beltway. This **\$3.64 million** project will open over **400 acres** to development and ease truck traffic congestion with new connectivity to interstate 82 at the U.S. 97 interchange.

